

## Message Text

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ORIGIN EB-07

INFO OCT-01 EUR-12 EA-06 ISO-00 USIE-00 L-02 H-01 CAB-02

CIAE-00 COME-00 DODE-00 DOTE-00 INR-05 NSAE-00 RSC-01

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DRAFTED BY EB/AN:WBCOBB:VLV

APPROVED BY EB/OA:JSMEADOWS

EA/APU - MR. LANGE

EUR/NE - MR. FLOYD

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FM SECSTATE WASHDC

TO AMCONSUL MELBOURNE IMMEDIATE

INFO AMEMBASSY CANBERRA

AMEMBASSY LONDON

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E.O. 11652: N/A

TAGS: EAIR, AS

SUBJECT: CIVAIR - NEW AUSTRALIAN PROMOTIONAL TARIFFS

REF: MELBOURNE 1393 AND 1396

FOLLOWING IS TEXT OF NOTE DELIVERED AUSTRALIAN EMBASSY  
TODAY (NOVEMBER 29):

QUOTE. . . . AND HAS THE HONOR TO REFER TO THE AUSTRALIAN-  
EUROPE PROMOTIONAL FARES (QTN.P 18/74 DATED OCTOBER 1,  
1974) WHICH WAS APPROVED BY THE GOVERNMENT OF AUSTRALIA TO  
BECOME EFFECTIVE AS OF DECEMBER 1, 1974.

THE GOVERNMENT OF THE UNITED STATES UNDERSTANDS THAT THE  
PROPOSED TARIFFS, WHICH APPARENTLY REFLECT AGREEMENT  
REACHED BETWEEN QANTAS AND THE DESIGNATED EUROPEAN AIRLINES  
SERVING AUSTRALIA, ARE THE ONLY TARIFFS PRESENTLY APPROVED  
BY THE GOVERNMENT OF AUSTRALIA FOR TRAVEL VIA ALL ROUTES  
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BETWEEN AUSTRALIA AND EUROPE AFTER DECEMBER 1, 1974, AND

THAT THEY INCORPORATE NEW RESTRICTIONS AND AN UPWARD REVISION OF FARE DIFFERENTIALS FOR TRAVEL ON ROUTES VIA NORTH AMERICA. AT THE PRESENT TIME ONLY A UNITED STATES DESIGNATED CARRIER OFFERS SERVICE ON THE ROUTES FROM AUSTRALIA TO EUROPE VIA NORTH AMERICA AND THIS CARRIER WAS NOT INVITED TO, NOR DID IT PARTICIPATE IN, THE DISCUSSIONS LEADING TO THE AGREEMENT WHICH REVISED AND SUBSTANTIALLY INCREASED THE TARIFF DIFFERENTIAL OR SURCHARGE TO BE APPLIED

OVER THE ROUTES WHICH IT SOLELY IS OPERATING. IT APPEARS TO THE UNITED STATES GOVERNMENT THAT THE PROPOSED HIGHER SURCHARGE OVER THE NORTH AMERICAN ROUTING AND THE FACT THAT CONDITIONS UNDER WHICH THE FARE MAY BE OFFERED HAVE BEEN MADE MORE STRINGENT, RESULTING FROM AN ARRANGEMENT IN WHICH THE CARRIER MOST AFFECTED WAS UNABLE TO PARTICIPATE, MAY BE DISCRIMINATORY AGAINST THE CARRIER AND ALSO UNFAIRLY PENALIZE THAT SECTOR OF THE PUBLIC WHICH CHOOSES TO TRAVEL BETWEEN AUSTRALIA AND EUROPE VIA NORTH AMERICA.

THERE HAS BEEN A LONGSTANDING DIFFERENTIAL IN THE COST OF TRAVEL OVER THE NORTH AMERICA ROUTING AS COMPARED TO THE SOUTH ASIA ROUTING. WHILE THE UNITED STATES GOVERNMENT WOULD SEE NO OBJECTION TO THE CONTINUATION OF THIS DIFFERENTIAL, IT WOULD CONSIDER THE IMPOSITION OF NEW RESTRICTIVE CONDITIONS AND THE ARBITRARY INCREASE OF THIS DIFFERENTIAL TO THE DETRIMENT OF PAN AMERICAN, AND WITHOUT ITS CONSENT, AS A DENIAL OF FAIR AND EQUAL OPPORTUNITY UNDER THE AIR TRANSPORT AGREEMENT BETWEEN THE UNITED STATES AND AUSTRALIA.

THE UNITED STATES GOVERNMENT UNDERSTANDS THAT PAN AMERICAN HAS FILED ITS DECEMBER 1 TARIFFS DIRECTLY WITH THE AUSTRALIAN AUTHORITIES. IT WOULD BE APPRECIATED IF THE AUSTRALIAN AUTHORITIES WOULD ACCORD THEM APPROPRIATE CONSIDERATION AND APPROVAL. END QUOTE. INGERSOLL

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## Message Attributes

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